

April 19, 2018

Honourable Dave Aker
Mayor
City of Mount Pearl

Dear Mayor Aker,

On behalf of Triware Technologies Inc., I wish to express our support for the City of Mount Pearl's application to the Smart City Challenge. The City of Mount Pearl is an excellent candidate for this innovative and forward-thinking program, and the success this program can fuel will have incredible benefits for not only Mount Pearl, but our entire Province. These benefits will be felt quickly, but will undoubtedly grow and cascade for generations to come.

To effectively address the challenges related to population decline and a transitional economy, Mount Pearl has chosen to propose a solution that, in directly addressing these issues, holds the potential to solve any number of municipal and regional problems. Building a Technology Sandbox will create an environment that will enable our children to explore their potential, grow into young technology entrepreneurs, and establish a solid foundation of technology based businesses in Mount Pearl. Through this process we have no doubt the natural byproduct will be technology based solutions to problems facing municipalities throughout Canada.

For more than 26 years, Triware has been a technology partner to many organizations within our regions, including the City of Mount Pearl. We are committed to this partnership in their application to the Smart City Challenge. Through our support a number of our business and technical experts have volunteered their time and professional ability in aid of Mount Pearl's application. Triware will continue to offer any support can to the City of Mount Pearl as they move forward on their Smart City Challenge journey.

We look forward to working with the City, and its many public and private sector partners, on this exciting opportunity.

Sincerely,

A handwritten signature in black ink that reads 'Wally O'Neill'.

Wally O'Neill
President