

April 20, 2018

City of Mount Pearl
3 Centennial Street
Mount Pearl, NL
A1N 1G4

Dear Mayor Aker,

RE: SMART CITIES CHALLENGE SUPPORT

Please consider this letter as a sign of support for the Mount Pearl Smart Cities Challenge Submission focused on supporting the advancement of the technology sector in the City of Mount Pearl.

Solace Power is one of many technology success stories in Newfoundland and Labrador, and with our Headquarters based out of the City of Mount Pearl, we feel privileged to lend our support. Solace is only happy to engage in further discussions on innovation using our wireless power technology, or insight into the development and logistical considerations for technology start-ups operating through multiple phases in their business cycle.

Technology is an industry like no other in its ability to attract highly skilled workers from home and abroad and retain employees with unique opportunities and benefits. For example, at Solace Power, we have a workforce of 35 employees, 7 of which are immigrants from countries around the world, and over 20 are Newfoundlanders who have chosen to stay home or come home following undergraduate or graduate studies. At Solace, we strongly believe that technology is fundamental in the progression of cities like Mount Pearl around the world. An industry without borders, technology enables work to happen from anywhere – gone are the days when only great innovation happens in places like Silicon Valley, real innovation is happening in cities around the world, in places that best support it – like Mount Pearl.

We are pleased to support this submission and wish you all the best in the further development of your plan. Please reach out with any opportunities for Solace to participate, we would be happy to engage further.

Sincerely,



Cassie Pittman
Director, Marketing, Communications, and Research
Solace Power Inc.