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April 20, 2018

Mayor David Aker
City of Mount Pearl
3 Centennial Street
Mount Pearl, NL
A1N 1G4

RE: Support for the City of Mount Pearl's Application to the Smart City Challenge

Dear Mayor Aker:

On behalf of Compusult Limited, I wish to express our support for the City of Mount Pearl's application to the Smart City Challenge. The City of Mount Pearl is an excellent candidate for this innovative and forward-thinking program, which can deliver incredible benefits for not only Mount Pearl, but the entire Province of Newfoundland and Labrador.

To effectively address the challenges related to population decline and a transitional economy, Mount Pearl has chosen to propose a solution that, in directly addressing these issues, holds the potential for solving many current municipal and regional problems. Building a Technology Sandbox will create an environment that will enable a solid foundation of technology-based businesses in Mount Pearl.

This includes Compusult, which has been based in Mount Pearl since 1994 and is a world leader in many areas of Information Technology. Compusult can contribute directly to the Technology Sandbox, based on our desktop, web, and mobile solutions in Geospatial Information Systems (GIS), asset tracking and inventory control systems, and Internet of Things (IoT) software and hardware, as well as our current product developments in cutting edge Artificial Intelligence (AI) and Robotics. Additionally, with almost 25 years of experience providing Assistive Technology and accessibility solutions worldwide for persons with various disabilities, Compusult can help ensure the City's Technology Sandbox is truly inclusive for everyone.

We look forward to working with the City, and its many public and private sector partners, on this exciting opportunity.

Best regards,



Vice-President
Compusult Limited

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